

## UCLA Lake Arrowhead VALUE WORKSHEET

**PLEASE ENTER DATA IN BOXED CELLS:**

# OF ATTENDEES AT MEETING:	<b>100</b>
# OF NIGHT STAY:	<b>2</b>

**CRUNCH THE NUMBERS....  
DO THE MATH!**

	Rate/Price p/person, per night	 <small>Above: <a href="#">Link to Website</a></small>	COMPARE TO HOTEL RESORT	
<b>DAY 1 - ARRIVAL</b>				
<b>LODGING</b>	Standard Hotel Room	<b>\$175.00</b>	<b>\$400.00</b>	<b>\$350.00</b>
	<a href="#">Condolet Room with Parlor</a>	<b>\$200.00</b>		
	Bed Tax	14.00%	<b>\$0.00</b>	<b>\$49.00</b>
	Self or Valet Parking	<b>\$15.00</b>	<b>\$0.00</b>	<b>\$30.00</b>
<b>MEALS &amp; BREAKS - FOOD SERVICES</b>	<a href="#">Hot Full Breakfast</a>	\$25.00	<b>\$0.00</b>	<b>\$50.00</b>
	Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$10.00</b>
	Sales Tax	8.75%	<b>\$0.00</b>	<b>\$4.38</b>
	<a href="#">Lunch</a>	\$35.00	<b>\$0.00</b>	<b>\$70.00</b>
	Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$14.00</b>
	Sales Tax	8.75%	<b>\$0.00</b>	<b>\$6.13</b>
	<a href="#">Reception / Social</a>	\$20.00	<b>\$0.00</b>	<b>\$40.00</b>
	Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$8.00</b>
	Sales Tax	8.75%	<b>\$0.00</b>	<b>\$3.50</b>
	<a href="#">Plated 4-Course Dinner</a>	\$60.00	<b>\$0.00</b>	<b>\$120.00</b>
	Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$24.00</b>
	Sales Tax	8.75%	<b>\$0.00</b>	<b>\$10.50</b>
	COFFEE BREAK:			<small>DIVIDED BY ATTENDANCE:</small>
	Coffee/Tea/Decaf (Gal) <span style="border: 1px solid black; padding: 2px;">6</span>	\$85.00	<b>\$0.00</b>	<b>\$5.31</b>
Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$1.06</b>	
Sales Tax	8.75%	<b>\$0.00</b>	<b>\$0.46</b>	
<a href="#">Sales Tax on Food Only</a>	\$5.46	<b>\$10.92</b>	\$0.00	
<b>AV - OTHER</b>	Lecturn / Mic	\$30.00	<b>\$0.00</b>	<small>DIVIDED BY ATTENDANCE:</small> <b>\$0.60</b>
	LCD Projector / Screen	\$550.00	<b>\$0.00</b>	<b>\$11.00</b>
	Flip Chart Package	\$35.00	<b>\$0.00</b>	<b>\$0.70</b>
	Gratuity / Service Charge	20.00%	<b>\$0.00</b>	<b>\$2.46</b>
	Sales Tax	8.75%	<b>\$0.00</b>	<b>\$1.08</b>
	Ship & Recv / Packages	\$250.00	<b>\$0.00</b>	<b>\$2.50</b>
	Extension Cord Rental	\$15.00	<b>\$0.00</b>	<b>\$0.30</b>
<b>TOTAL PRICE PER PERSON PER CRITERIA:</b>		<b>\$410.92</b>	<b>\$814.98</b>	
<b>THE AMOUNT, PER PERSON, YOU SAVE BY CHOOSING THE UCLA CONFERENCE CENTER:</b>		<b>\$404.06</b>	<b>98%</b>	
<b>THE AMOUNT SAVED, BASED ON DESIGNATED ATTENDANCE FOR DESIGNATED # OF NIGHTS:</b>		<b>\$40,406</b>	<b>SAVINGS!!!</b>	
<p>p.s. We <u>DO NOT</u> charge for ROOM RENTAL</p>				